# Membership, Development & Retention Committee Meeting Minutes First Meeting 2014/2015

### **Rotary International in Great Britain and Ireland**

Time and Date:

10:00am, Monday 14<sup>th</sup> July 2014

Location:

Leverton Room, Secretariat, Alcester

#### **Distribution of minutes:**

Leadership, Development & Training Service Committee

**Executive Committee** 

Service Committee Chairs

President

Vice President

Staff

#### Personnel:

ROBIN BROWN, (Crewkerne District), Rotary Co-Ordinator, Zone 18a, PDG D1200 (Chairman);

JIM SLEIGHT, (Southam), Committee Member D1060;

CATH CHORLEY, (Inverkeithing & Dalgety Bay), PDG D1010;

KEVIN WALSH, (Brampton and Longtown), IPDG 1190;

TINA HOWARD, Head of Club and District Support (CDS);

DONNA WALLBANK, (Brynmawr), PDG D1150;

TIM COWLING, (Faringdon & District), LG, District 1090 (without vote)

CHRIS GARNER, (Hebden Bridge), Rotary Co-Ordinator, Zone 17, PDG D1040;

#### In Attendance:

PETER DAVEY, (Monmouth), Rotary Co-Ordinator, Zone 18a, VP (1100);

EMMA HOWELL, Conference & Marketing Manager; (in attendance for 8.5 only)

DAVID ELLIS, (Salford with Swinton) PDG District 1280, MPRC Chairman; (in attendance for items under 8 only);

EMMA JOYNES, CDS Administrator;

#### **Apologies:**

CHRISTIAN PICKEL, (Pall Mall), Committee Member D1130;

CHRIS BARNETT, (Dover), IPDG D1120;

Item		Action
1	Introduction of new MDR Chairman - Robin Brown, Chairman, welcomed all new members to the committee and gave a brief introduction about himself.	
2	Declarations of Interest - None	
3	Items to be declared under "Any Other Business" –	
	Messaging Guidelines	
	Youth Committee Projects	
3.1	Minutes of January 2014 Meeting	
	Statement: To note the approved minutes of the previous meeting.	
	Decision: The committee ratified the minutes.	

3.2	Matters Arising	
	Statement: Recommendations from the January meeting, R.MDR.2013/14:01 & R.MDR.2013/14:02 had been omitted from Executive meeting and the General Council meetings due to administration error.	
	Decision:  1. The recommendations R.MDR.2013/14:01 & R.MDR.2013/14:02 to be re-submitted by the 2014/15 committee.	
4	Standing Decisions of the General Council	
	Statement: The Standing Decisions of the General Council applicable to MDR will need to be individually reviewed for accuracy and relevance and recommendations made for amendment or deletion as required following the distribution of the document when available.	
	<ol> <li>Decision:         <ol> <li>Emma Joynes to distribute the 2014/15 document to committee members when available.</li> </ol> </li> <li>Robin Brown, in consultation with committee members as required, will review and make suggestions for amendment or deletion as required for ratification at the next</li> </ol>	E. Joynes  R. Brown &  Committee
	meeting.  3. Under the direction of Robin Brown, committee to action Standing Decisions relevant to MDR.	Committee
4.1	Actions of the General Council	
	Statement: The committee reviewed the arisings from the General Council meeting held on 19 <sup>th</sup> May 2014 and received the verbal report from the VP of the Executive meeting held on 3 <sup>rd</sup> July 2014.	
	Decision: Noted, no actions required.	
4.2	RIBI Guide for Committee Members	
	Statement: The RIBI Guide for Committee Members which gives instruction to committees on their conduct, remit and expectations from General Council will need to be reviewed by committee members when available.	
	<ol> <li>Decisions:</li> <li>Emma Joynes to distribute the 2014/15 document to committee when available.</li> <li>When distributed, all members to review document and take any actions as required.</li> </ol>	E. Joynes Committee
5	E-Club strategy	
	Statement: The committee discussed the strategy which was on-going.	
	<ol> <li>Decision:</li> <li>Cath Chorley to collate good practice from the recent seminar and develop case studies in order to put forward an E-Club Strategy to General Council later in the Rotary year.</li> <li>Item to remain on agenda for development reports from Cath Chorley.</li> </ol>	C. Chorley
5.1	Family membership	
	Statement: There was no report as Tim Mason was no longer on the committee.	
	Decision:  1. Robin Brown to liaise with Tim Mason to discuss further.	R. Brown

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6	Regional Membership Plan (RMP) (previously referred to as the Strategic Plan/5 Year Plan)	
	Statement: Committee discussed the Strategic Plan/5 Year Plan under the new title of 'Regional Membership Plan'. The RMP document had been distributed to the committee prior to the meeting and individual goals and objectives were discussed in detail.	
	Decision:	
	1. Robin Brown agreed to update the RMP and redistribute with action list as required.	R. Brown
6.1	Projects with Warwick and B'ham Universities	
	Statement: Background to project discussed.	
	Decision:	
	<ol> <li>This forms part of the RMP goals and will in future be discussed under the RMP and not as a separate agenda item.</li> </ol>	
6.2	Skills Database	
	Statement: Jim Sleight reported that the RIBI Vocational Service Committee had taken this over as they already had a project regarding a skills database.	
	Decision:	
	Tina Howard to report to Robin Brown on the feedback from the Vocational Meeting.	T. Howard
6.3	RIBI Membership Enquiries Taskforce	
	Statement: Emma Howell explained the background to the CRM system which allowed tracking of membership enquiries. A Taskforce would be used to handle the enquiries and the Marketing Dept staff would liaise with the Taskforce members when the Taskforce had been set up. The setting up of a Taskforce on an experimental basis before going further to General Council was discussed.	
	Decision:	
	1. Committee agreed that a Taskforce should be put together on an experimental basis.	
	<ol><li>Robin Brown to follow up with Amanda Watkin the timescale and process for identifying the Taskforce members, training, implementation and budget.</li></ol>	R. Brown
6.4	Webinars	
	Statement: Cath Chorley reported on Webinars and how they are currently not being used enough. The committee agreed that Webinars were a cost effective way to hold meetings, seminars and discussion groups and are more convenient to the working Rotarians, particularly those with young families, and that more Membership webinars should be developed.	
	Decision:	
	<ol> <li>Robin Brown to allocate responsibility to develop a programme of Membership webinars for the 2014/15 year to a committee member.</li> </ol>	R. Brown
6.5	Reports from RI Co-ordinators, Zone 17 & 18a	
	Statement: Peter Davey reported and updated committee on behalf of the Zone Co-ordinators.	
	Decision: Noted, no action required.	
6.6	Committee – Regional Liaison Reports/updates	
	Statement: Committee discussed ways in which they can communicate more effectively with Districts.	
	Decision:	
	<ol> <li>It was agreed that each committee member would be allocated Districts for effective communication and to obtain feedback and information and that this task would be linked into the Assistant RI Co-ordinators to avoid duplication.</li> </ol>	

6.7	Clubs with membership giving concern/low numbers/Termination of Clubs	
	Statement: The previous committee had reviewed this task and had put forward recommendations to bring the standing decision up to date.	
	Decision:	
	1. Further discussion postponed to an audio meeting after the results of the recommendations are known – see Min. 3.2.	
6.8	Regional Membership Seminar Plan	
	Statement: Robin Brown reported on how Regional seminars provide an opportunity for district leaders to learn more and to share ideas and that the seminars were an integral part of the RMP and would be discussed in future under the RMP agenda item.	
	Decision: Item to be removed from future agenda and discussed under RMP as part of the review each meeting.	
7	Extension (New Clubs Formation)	
7.1	Extension Officer Report	
	Statement: Cath Chorley introduces herself as the 2014/15 RIBI Extension Officer and gave a brief update on her plans for the year.	
	Decision: Noted, no action required.	
7.2	Extension (New Clubs Formation)/ Membership Pilot Projects	
	Statement: Cath Chorley discussed the current membership pilot projects RIBI are involved in and the need to provide clubs and districts with more detailed information about how the pilot are implemented, run and used to the advantage of increasing membership. The collection of data of those clubs participating in the RIBI pilot projects for reporting on the RI Global Database by RI was discussed.	
	Decision:	
	<ol> <li>Using feedback from the District Extension Officers, Cath Chorley to produce up to date guidance on the RIBI pilot projects and create a resource area on the committee's webpages.</li> </ol>	C. Chorley
	<ol><li>Cath Chorley to continue to progress the initiative to collect data of clubs participating in the RIBI pilot projects.</li></ol>	C. Chorley
7.3	Update of Extension (New Clubs Formation) Handbook and forms	
	Statement: Cath Chorley reports on re-creating the RIBI Extension (New Clubs Formation) Handbook to make it clearer and easier to follow. The revised manual would be based on the RI document 'Starting a New Club'.	
	Decision:	
	<ol> <li>Cath Chorley to update and put draft manual through District Extension (New Club Formation) Officers and MDR committee members for comment before progressing it to the Executive committee for approval. Aim to have draft for Executive meeting on 9<sup>th</sup> September 2014, workload permitting.</li> </ol>	C. Chorley
7.8	District Extension NCF Officer Seminar	
	Statement: Cath Chorley reported on the feedback from the District Extension NCF Officer Seminar held on the 19 <sup>th</sup> June 2014 which had been very successful with lots of questions generated on the pilot projects and starting new clubs.	

8	Events/Communications/Finance	
8.1	MDR Mid-Year Review 2014/15	
	Statement: Committee discussed the need, value and format of the MDR Mid-Year Review and ways in which it could be improved.	
	Decision:	
	1. Committee agreed MYR should be re-title to 'MDR Seminar'.	
	<ol><li>Committee agreed that the MDR Seminar would be via webinar to make it more cost effective and more flexible.</li></ol>	
	3. Robin Brown to allocate responsibility of organising MDR Seminar via webinar to a committee member.	R. Brown
8.2	RIBI Conference 2015 – 10 <sup>th</sup> – 12 <sup>th</sup> April 2015, Belfast. Rotary "We're for Communities" stand update	
	Statement: All committee members to note that they should not take up any other roles/duties at the RIBI Conference that will impact on their duties to man the committee stand, which they are all expected to man during the conference.	
	Decision:	
	1. It was agreed Robin Brown would liaise with the MPRC Chairman regarding a joint stand.	R. Brown
	<ol> <li>It was agreed, and approved by Peter Davey as Chairman of the Service Committee Chairs group, that the LDTC Chairman and Conference Chairman are to be invited to attend future meetings of the Service Committee Chairs group to answer questions that arise during discussions (meetings are via audio conference).</li> </ol>	
8.3	RIBI Regional Assemblies 2015	
	Statement: Peter Davey gave a verbal report to explain the new format for the 5 regional Assemblies. It was notes that the correct date for the Birmingham Assembly would be 22 <sup>nd</sup> March 2015 and not 15 <sup>th</sup> March as previously notified.	
	8 <sup>th</sup> March 2015 – Bristol, Aztec Hotel & Spa	
	14 <sup>th</sup> March 2015 – London, Kings College	
	21 <sup>st</sup> March 2015 – Manchester, Manchester Conference Centre	
	22 <sup>nd</sup> March 2015 – Birmingham, Colmore Gate (amended date)	
	28 <sup>th</sup> March 2015 – Edinburgh, Edinburgh First, Edinburgh Uni.	
	Decision:	
	<ol> <li>Peter Davey to convey to Tony Quinn the committee's concerns as to who is going to be the specialist person in the room to respond if someone asks specific questions at the Regional Assemblies.</li> </ol>	P. Davey
8.4	RIBI Website/Committee pages	
	Statement: Robin Brown reported on the New RIBI Website	
	Decision:	
	<ol> <li>Committee agreed to review the website and feedback any requirements or problems to Robin Brown who would take up with James Lovatt to get the webpages developed.</li> </ol>	Committee
8.5	Report of Marketing Campaign	
	Statement: Emma Howell gave report on the position of the Marketing Campaign. As the proposal to fund a further Marketing Campaign had failed at the ABM, the MPRC had made a recommendation to General Council for a small budget to cover principle activities.	
	Decision:  1. Committee supported MPRC's request to General Council for a budget to be made	T. Cowling

8.6	Rotary Today Magazine Articles	
	Statement: Committee discussed including more articles encouraging membership in the magazine.	
	Decision:	
	1. Robin Brown agreed to create articles and send to the Editor on a frequent basis.	R. Brown
8.7	Facebook Page Update	
	Statement: Committee discussed the current position of the Facebook page and how to make it more appealing to members. The committee expressed concerns over some inappropriate comments.	
	Decision:	
	1. Cath Chorley agreed to keep updated, and would monitor.	
	2. Cath Chorley to add MDR committee members to have access to the Facebook page.	C. Chorley
	3. Robin Brown to establish if MPRC have a Social Media Policy.	R. Brown
8.8	Information Sheets – Review	
	Statement: The committee discussed the information sheets for which the committee were responsible for updating for relevance and accuracy.	
	Decision:  1. Committee agreed that they will review and provide updates to Robin Brown which will then be forwarded to Club and District Support for amendment and replacement on the website.	Committee
8.10	New Information sheets for consideration	
	Statement: Committee discussed the information required for the pilot projects.	
	Decision:  1. It was agreed that the information would be produced as webpage information and not individual information sheets and therefore would not need approval via a recommendation.	
9	Budget	
	Statement: Committee discussed expenditure for 2013-2014 and the committee budget for 2014-2015	
	Decision: Noted, no action required.	
9.1	Promotional Budget	
	Statement: Committee discussed promotional budget and which areas it would be best used.	
	Decision:  1. Committee agreed to put this towards the Youth Service events like the Big Bang and Shakespeare School Festival (SSF)	
10	Declared Any Other Business	

10.1	Messaging Guidelines	
	Statement: Committee discussed the Messaging Guideline, RI Document 'Tell the Rotary Story' and the importance of how this could change the behaviour of Rotarians and staff when talking about Rotary.	
	Decision:	
	<ol> <li>Committee agreed that raising the profile of the document within RIBI will be a key objective and the document would feature at various events such as District Training Officers seminar and the District Governors Elect seminar.</li> </ol>	
	<ol><li>Robin Brown to arrange for document to be promoted on the MDR webpages with a link to the RI document.</li></ol>	R. Brown
	3. Robin Brown agreed to contact RI regarding costs to produce a hard copy booklet version of 'Tell the Rotary Story' for distribution to all Rotarians within RIBI.	R. Brown
	<ol> <li>Encourage DGs to promote the document in their monthly newsletter – Tim Cowling to include in his report to GC.</li> </ol>	T. Cowling
	5. Robin Brown to encourage Editor to link articles to the document.	R. Brown
	6. Robin Brown to highlight document in Service News.	R. Brown
10.2	Youth Committee Projects	
	Statement: Statement: Donna Wallbank discussed the projects that the Youth Committee are involved in that could potentially have a good impact on membership, particularly raising the new relationship with the Shakespeare School Festival.	
	Decision:  1. Donna Wallbank to provide Robin Brown with detailed report and costs regarding the Shakespeare School Festival.	D. Wallbank
11	Date of Next Meeting	
	Statement: The second meeting of the 2014/15 Membership, Development and Retention Committee will be held on Wednesday 8 <sup>th</sup> October.	
	Decision:  1. Committee agreed time of 15:00pm for approx. two hours. The meeting will be via Audio Conference.	

## Recommendations – MDR Meeting, 14<sup>th</sup> July 2014

#### R.MDR.2014/15:01

D.Exec.2001/2002:13 amended by GC.2009/10:64, District Governors shall, on 30th October, be provided with the names of clubs with less than 15 members, shall be deleted as it is no longer relevant.

Purpose & Effect: In the current membership climate there are now many Rotary Clubs with less than 15 members that effectively contribute to the Rotary programme and these clubs should not be singled out as being less viable.

NF

#### R.MDR.2014/15:02

District Governors shall, on 30<sup>th</sup> November, be provided with current membership numbers, and the previous year's membership numbers, of clubs within their district and shall make contact with those clubs with falling membership to provide appropriate support through the district team to encourage membership growth.

Purpose & Effect: To formalise District Governor responsibility for monitoring declining club membership and providing appropriate support through district team officers such as Assistant Governor, Membership Chair, Extension Officer etc. Date changed from October to November as information is based on July subscription payments and these do not tend to be finalised until November.

NFI